Public-Private Partnerships

Description: Over the last decade or so, private-sector financing through public-private partnerships (PPPs) has become increasingly popular around the world as a way of procuring and maintaining public-sector infrastructure, in sectors such as transportation (roads, bridges, tunnels, railways, ports, airports), social infrastructure (hospitals, schools, prisons, social housing) public utilities (water supply, waste water treatment, waste disposal), government offices and other accommodation, and other specialised services (communications networks or defence equipment).

This book, based on the author's practical experience on the public- and private-sector sides of the table, reviews the key policy issues which arise for the public sector in considering whether to adopt the PPP procurement route, and the specific application of this policy approach in PPP contracts, comparing international practices in this respect. It offers a systematic and integrated approach to financing PPPs within this public-policy framework, and explains the project-finance techniques used for this purpose. The book deals with both the Concession and PFI models of PPP, and provides a structured introduction for those who are new to the subject, whether in the academic, public-sector, investment, finance or contracting fields, as well as an aide memoire for those developing PPP policies or negotiating PPPs.

The author focuses on practical concepts, issues and techniques, and does not assume any prior knowledge of PPP policy issues or financing techniques. The book describes and explains:

- The different types of PPPs and how these have developed
- Why PPPs are attractive to governments
- General policy issues for the public sector in developing a PPP programme
- PPP procurement procedures and bid evaluation
- The use of project-finance techniques for PPPs
- Sources of funding
- Typical PPP contracts and sub-contracts, and their relationship with the project's financial structure
- Risk assessment from the points of view of the public sector, investors, lenders and other project parties
- Structuring the investment and debt financing
- The key issues in negotiating a project-finance debt facility.

In addition the book includes an extensive glossary, as well as cross-referencing.

Reviews the PPP policy framework and development from an international perspective

Covers public- and private-sector financial analysis, structuring and investment in PPPs

No prior knowledge of project financing required

Contents:

- Introduction
- What are Public-Private Partnerships?
- PPPs-For and Against
- PPPs Worldwide
- Cash Flow and Investment Analysis
- The Public-Sector Investment Decision
- Public-Sector Procurement and Contract Management
- The Private-Sector Investor’s Perspective
- Project Finance and PPPs
- Private-Sector Financing-Sources and Procedures
- Financial Structuring
- Financial Hedging
- Lenders’ Cash-flow Controls, Security and Enforcement
- Service-Fee Mechanism
- Risk Evaluation & Transfer
- Changes in Circumstances and Termination
- Funding Competition, Debt Refinancing and Equity Sale
- Alternative Models

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