Industry Transaction & Profile Report - Veterinary Practices

Description: The veterinary industry is made up primarily of private practice companion animal clinics. Of the 88,000 licensed veterinarians in the US, 70 per cent work in private practice, less than 10 per cent are considered large animal veterinarians, and less than 2 per cent are exclusively food animal veterinarians. In general, the majority of veterinary clinics are probably experiencing some sort of decline in revenue due to the economy. The good news is buyers are still looking to buy, so there's still a fair amount of demand for these practices.

The Industry Transaction & Profile Annual Report: Veterinary Practices discusses the business environment for this industry, as well as benchmarking balance sheets and providing a sampling of transactional data on actual transactions of sales of these clinics.

Highlights of the Industry Transaction & Profile Annual Reports:
- Industry profiles include detailed competitive landscape, industry indicators, financial benchmarks such as cash flow and receivables, trends and opportunities, forecasts and resources for the specific industry.
- Five-year industry profile for the industry from BizMiner - data based on tens of thousands of companies' income statements, balance sheets, cash flow statements. Financial ratios include profitability, turnover, efficiency and solvency.
- Pricing "rules of thumb" from the Business Reference Guide - pricing tips directly from industry experts, actual rules of thumb, benchmarks, industry trends, expert commentary, industry advantages as well as disadvantages.
- Actual deal data from private company sales transactions as found in the Pratt's Stats database - provides a transaction summary with mean and median selling prices along with copies of the actual transaction reports that include details on income, assets and selling terms. Each report also delivers the most common valuation multiples and financial ratios.
- Actual deal data from private "main street" company sales transactions as found in the BIZCOMPS database - provides a transaction summary with mean and median selling prices along with copies of the actual transaction reports that include details on income, assets and selling terms. Each report also delivers the most common valuation multiples and financial ratios.
- Actual deal data on public company purchases of private companies from the Public Stats database - provides a transaction summary with mean and median selling prices along with copies of the actual transaction reports that include details on income, assets and selling terms. Each report also delivers the most common valuation multiples and financial ratios.

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