Global Utility Data 2013: The Global Guide to the Top 5,000 Utilities

Description: Piecing together a global picture of utilities

Market fragmentation is one of the greatest challenges to any company doing business in the water sector. It would take thousands of hours for any organisation to catalogue an equally extensive directory of utilities and, in certain regions – without an existing network of contacts – compiling this information can be a virtually impossible task.

This database brings together the fragments and paints a global picture of the most important utilities – as well as providing detailed information in each individual utility profile – so you can:

- Filter by country and ownership type, so you can see which regions and which utilities are progressive and open to private sector participation – helping you to expand your business into new markets
- Identify the utilities that may want to improve their performance and offer them your services – using information on the utility services and water/wastewater connections included in the database
- Target specific utilities – understand their services – including water, wastewater and industrial water – and match them with your business portfolio, giving you leads for business expansion
- Get in touch with the head of each organisation – the database will help you identify leads, understand their needs and will give you the contact details of the main decision makers.

An unparalleled network of contacts providing exclusive information

GWI has spent over a decade building a global network of high profile connections, even in regions where it can be notoriously difficult to gain access to business critical information.

Global Utility Data 2013 puts you in touch with high level contacts in each organisation and gives you exclusive information about each company. We provide comprehensive data for each utility, even in countries where this information is extremely fragmented – including China and India.

The database includes the following fields:

- Country
- State
- Utility name
- Address
- Phone
- Website
- General email address
- Water services
- Wastewater services
- Drainage/stormwater service
- Other services
- Service area type
- Service area description
- Ownership type
- Name of the owner/contract operator
- Population served water (number)
- Population served wastewater (number)
- Water connections (number)
- Wastewater connections (number)
- Water pipe network (km)
- Wastewater pipe network (km)
- Name of Head of the organisation
- Job title
- E-mail
- Phone number
Who should read this report

- Equipment suppliers, engineers and consultants – understand each utility, their service offering and how they might seek to improve their services. Use this information to find sales leads, identify which segments of your business are best suited to which utilities and create robust proposals tailored to each organisation.
- Investors and financiers – an excellent tool for performing a market analysis, both regional and global. Identify current and future areas for investment and get an understanding of how each market is structured.
- Private operators – compare utilities in other regions and pinpoint opportunities to improve your performance and expand your business.
- Major water companies – identify regions with growing potential for public private partnerships and match your service offerings to the needs of utilities across the world.

N.B. Please note that this information is presented in the form of an Excel Spreadsheet.

Ordering:


Order by Fax - using the form below

Order by Post - print the order form below and send to

Research and Markets,
Guinness Centre,
Taylors Lane,
Dublin 8,
Ireland.
Fax Order Form
To place an order via fax simply print this form, fill in the information below and fax the completed form to 646-607-1907 (from USA) or +353-1-481-1716 (from Rest of World). If you have any questions please visit http://www.researchandmarkets.com/contact/

Order Information
Please verify that the product information is correct.

Product Name: Global Utility Data 2013: The Global Guide to the Top 5,000 Utilities
Web Address: http://www.researchandmarkets.com/reports/2627985/
Office Code: SC6I2TGP

Product Format
Please select the product format and quantity you require:

<table>
<thead>
<tr>
<th>Quantity</th>
<th>USD 2731 + USD 57 Shipping/Handling</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electronic and</td>
<td></td>
</tr>
<tr>
<td>CD ROM - Single</td>
<td></td>
</tr>
<tr>
<td>User:</td>
<td></td>
</tr>
</tbody>
</table>

* Shipping/Handling is only charged once per order.

Contact Information
Please enter all the information below in BLOCK CAPITALS

Title: [ ] Mr [ ] Mrs [ ] Dr [ ] Miss [ ] Ms [ ] Prof

First Name: ___________________________ Last Name: ___________________________

Email Address: * ___________________________

Job Title: ___________________________

Organisation: ___________________________

Address: ___________________________

City: ___________________________

Postal / Zip Code: ___________________________

Country: ___________________________

Phone Number: ___________________________

Fax Number: ___________________________

* Please refrain from using free email accounts when ordering (e.g. Yahoo, Hotmail, AOL)
Payment Information

Please indicate the payment method you would like to use by selecting the appropriate box.

☐ Pay by credit card: You will receive an email with a link to a secure webpage to enter your credit card details.

☐ Pay by check: Please post the check, accompanied by this form, to:
Research and Markets,
Guinness Center,
Taylors Lane,
Dublin 8,
Ireland.

☐ Pay by wire transfer: Please transfer funds to:
Account number 833 130 83
Sort code 98-53-30
Swift code ULSBIE2D
IBAN number IE78ULSB98533083313083
Bank Address Ulster Bank,
27-35 Main Street,
Blackrock,
Co. Dublin,
Ireland.

If you have a Marketing Code please enter it below:

Marketing Code: ______________________________________

Please note that by ordering from Research and Markets you are agreeing to our Terms and Conditions at http://www.researchandmarkets.com/info/terms.asp