The United Arab Emirates 2014 Wealth Report

Description: The UAE is the 2nd largest HNWI market in the Middle East, behind Turkey. Notably, it ranks ahead of Israel and Saudi Arabia. This report provides a comprehensive review of the wealth sector in the UAE, including HNWI trends, wealth management trends and luxury trends in the country.

SCOPE

- Demographics including age, city and sector breakdowns of local HNWIs.
- Detailed review of local wealth management sector, including major players by AuM.
- HNWI and UHNWI asset allocations across 10 asset classes.
- Details on HNWI offshore funds and where they are held.
- Detailed review of local luxury and collectables industry.
- Independent market sizing of local HNWIs across four wealth bands.
- HNWI volume, wealth and allocation trends from 2007 to 2014.
- HNWI volume, wealth and allocation forecasts to 2017.
- Insights into the drivers of HNWI wealth.

KEY HIGHLIGHTS

- The UAE is the 2nd largest HNWI market in the Middle East, behind Turkey. Notably, it ranks ahead of Israel and Saudi Arabia. Note: For the purposes of this report, local HNWIs include all individuals who are working in the country, including expats.
- At the end of 2014, there were approximately 72,100 HNWIs living in the UAE, with a combined wealth of US$305 billion.
- UAE HNWI volumes increased by 59% over the review period (2007-2014).
- This strong growth was supported by the migration of over 10,000 HNWIs into the UAE during the period and well performing local equity and local real estate markets.
- UAE wealth was negatively influenced by a significant 27% drop in oil prices during the review period. This decline impacted detrimentally on the business interests and equity investments of local HNWIs.
- Over the three year forecast period, the number of UAE HNWIs is forecast to grow by 15%, to reach approximately 82,600 by 2017. Growth is constrained by the falling oil price, which is expected to deter business formation and construction going forward.

Contents:

1 Introduction
  1.1 What is this Report About?
  1.2 Definitions

2 Highlights

3 Wealth Sector Fundamentals
  3.1 Political Background
  3.2 Economic Background
  3.3 Benchmarking the UAE’s Wealth in Context
    3.3.1 World statistics
    3.3.2 Distribution of wealth in the UAE
    3.3.3 HNWI volume and wealth trends

4 Findings from HNWI Database
  4.1 Trends in HNWI Wealth to 2017
    4.1.1 HNWI trend analysis
    4.1.2 Trends of the wealth bands
    4.2 Demographics
      4.2.1 Multi-millionaires - Age distribution
      4.2.2 Multi-millionaires – Breakdown by city
      4.2.3 Multi-millionaires – Industry breakdown
4.3 UHNWIs
4.3.1 UHNWI volume trend analysis
4.3.2 UHNWI wealth trend analysis
4.3.3 List of billionaires
4.4 Core HNWIs
4.4.1 Core HNWI volume trend analysis
4.4.2 Core HNWI wealth trend analysis

5 Asset Allocation
5.1 Analysis by Asset Class
5.1.1 Trends in alternative assets
5.1.2 Trends in “art, wine and wheels”
5.1.3 Trends of investments in real estate
5.1.4 Trends of investments in cash and bonds
5.1.5 Trends of investments in equity
5.1.6 Trends of investments in business interests
5.2 Alternative Breakdown: Liquid vs. Investable Assets
5.3 Analysis of UHNWI investments
5.4 Behavioral mapping of the different wealth bands
5.5 Analysis of Foreign Investments
5.5.1 Investments in Europe (including the UK)
5.5.2 Investments in Asia Pacific
5.5.3 Investments in the Middle East
5.5.4 Investments in North America (including the Caribbean & Bermuda)

6 The Wealth Management Sector in the UAE
6.1 Global landscape
6.2 Local landscape
6.3 Family Offices Spotlight
6.4 Recent developments
6.5 Other wealth services providers
6.6 Wealth management in the rest of the Middle East

7 Luxury Sector
7.1 Luxury Cars
7.2 Luxury Hotels
7.3 Personal luxury goods

8 Appendix
8.1 Regulations
9 About New World Wealth

LIST OF TABLES
Table 1: HNWI wealth band and group definitions
Table 2: The UAE: Emirates by population, 2014
Table 3: The UAE: HNWIs - Volume Distribution Wealth Pyramid, 2014
Table 4: The UAE: HNWIs – Wealth Distribution Wealth Pyramid (% share), 2014
Table 5: The UAE: Multi-millionaires – Distribution by City, 2014
Table 6: The UAE: HNWIs – Top Billionaires (US$ Billion), 2014
Table 7: The UAE: HNWIs – Hidden Billionaires, the Sheikhs, 2014
Table 8: The UAE: HNWIs – Allocations of HNWI Assets (%), 2007-2017
Table 9: The UAE: HNWIs – HNWI Holdings Growth (%), 2007–2017
Table 10: The UAE: HNWIs – Alternative Asset Composition (%), 2007–2017
Table 11: The UAE: HNWIs – Trends of Investments in Alternative Assets (% growth), 2007–2017
Table 12: Global: HNWIs – Trends in Art, Wine and Wheels, 2007 - 2014
Table 13: The UAE: Residential Real Estate Price Performance, 2007 - 2014
Table 14: The UAE: HNWIs – Top second homes hotspots for UAE HNWIs, 2014
Table 15: The UAE: HNWIs – Liquidity Breakdown (%), 2007–2017
Table 16: The UAE: HNWIs – Liquidity Breakdown (US$ Billion), 2007–2017
Table 17: The UAE: UHNWIs – Allocations and Share of HNWI Assets, 2014
Table 18: Global: Centers for wealth management, 2014
Table 19: The UAE: Top 10 private banks, 2014
Table 20: The UAE: Local Private Banks, 2014
Table 21: The UAE: Family Offices, 2014
Table 22: The UAE: Other wealth service providers, 2014
Table 23: Middle East: Private banks based outside the UAE, 2014
Table 24: The UAE: Top rated UAE hotels for the super-rich, 2014
Table 25: The UAE: Top rated UAE hotels for the super-rich, 2014
Table 26: The UAE: Appendix One
Table 27: The UAE: Appendix Two

LIST OF FIGURES

Figure 1: Map of the UAE
Figure 2: The UAE: Asset Price Performance (US$ terms), 2007–2014
Figure 3: The UAE: HNWIs – HNWI Performance, 2007–2017
Figure 4: The UAE: HNWIs – Growth Factor Correlation, 2007–2014
Figure 5: The UAE: HNWIs – Wealth Distribution Wealth Pyramid (% share), 2014
Figure 6: The UAE: Multi-millionaires – Age Distribution, 2014
Figure 7: The UAE: Multi-millionaires – Distribution by Industry, 2014
Figure 8: The UAE: HNWIs – Asset Class Composition, 2007–2017
Figure 9: The UAE: HNWIs – Trends of Investments in Alternative Assets (in US$bn), 2007–2017
Figure 10: Global: HNWIs – Trends in Art, Wine and Wheels, 2007–2014
Figure 11: The UAE: HNWIs – Liquidity Breakdown of Investable Assets (%), 2007–2017
Figure 12: The UAE: UHNWIs – Asset Class Composition, 2007–2017
Figure 13: The UAE: HNWIs – Behavioral Mapping of HNWIs, 2014
Figure 14: The UAE: HNWIs – Global Distribution of Foreign Investments, 2007–2017

Order by Fax - using the form below
Order by Post - print the order form below and send to

Research and Markets,
Guinness Centre,
Taylors Lane,
Dublin 8,
Ireland.
Fax Order Form
To place an order via fax simply print this form, fill in the information below and fax the completed form to 646-607-1907 (from USA) or +353-1-481-1716 (from Rest of World). If you have any questions please visit http://www.researchandmarkets.com/contact/

Order Information
Please verify that the product information is correct.

Product Name: The United Arab Emirates 2014 Wealth Report
Web Address: http://www.researchandmarkets.com/reports/3080949/
Office Code: SCH346XD

Product Format
Please select the product format and quantity you require:

Quantity
Electronic (PDF) - Enterprisewide: USD 685

Contact Information
Please enter all the information below in BLOCK CAPITALS

Title:  Mr  Mrs  Dr  Miss  Ms  Prof
First Name: ___________________________  Last Name: ___________________________
Email Address: * ___________________________
Job Title: ___________________________
Organisation: ___________________________
Address: ___________________________
City: ___________________________
Postal / Zip Code: ___________________________
Country: ___________________________
Phone Number: ___________________________
Fax Number: ___________________________

* Please refrain from using free email accounts when ordering (e.g. Yahoo, Hotmail, AOL)
Payment Information

Please indicate the payment method you would like to use by selecting the appropriate box.

☐ Pay by credit card: You will receive an email with a link to a secure webpage to enter your credit card details.

☐ Pay by check: Please post the check, accompanied by this form, to:

Research and Markets,
Guinness Center,
Taylors Lane,
Dublin 8,
Ireland.

☐ Pay by wire transfer: Please transfer funds to:

Account number 833 130 83
Sort code 98-53-30
Swift code ULSBIE2D
IBAN number IE78ULSB98533083313083
Bank Address Ulster Bank,
27-35 Main Street,
Blackrock,
Co. Dublin,
Ireland.

If you have a Marketing Code please enter it below:

Marketing Code: ____________________________

Please note that by ordering from Research and Markets you are agreeing to our Terms and Conditions at http://www.researchandmarkets.com/info/terms.asp

Please fax this form to:
(646) 607-1907 or (646) 964-6609 - From USA
+353-1-481-1716 or +353-1-653-1571 - From Rest of World