Global Market Study on UHT Milk: Asia Pacific to Witness Highest Growth by 2019

Description: Less refrigeration space is making UHT milk the best alternative of preservation. Fresh milk needs refrigeration to prevent it from being spoiled by bacteria. Even under refrigeration, fresh milk can be preserved for only a few days. Cold chains or chill chains are required throughout the procurement of milk from dairy farms until it is stored, processed, packed and delivered to the customers. India and China, two of the largest consumers of milk globally, lack chill chains or refrigeration chains. Poor road infrastructure in India remains another restraint in the development of chill chains in the country.

Increasing influence of western culture is also escalating the demand for UHT milk market globally. The changing consumer habits in favor of packaged food products in the populous Asian countries are increasing the consumption of UHT milk in the region. This has also resulted in rise in the apartment culture in these countries, where people generally stock packaged food and beverage items. In the western countries, consumer prefer to stock packaged and processed food items due to their longevity and ease of use.

The degree of competition is quite high in the UHT milk market. Companies in the market are engaged in price wars as reduction in price of UHT milk by one company forces other market players to reduce their prices. Moreover, supermarkets and hypermarkets are the major distribution channels for UHT milk. These retail chains prefer products with the lowest price on offer, thus increasing the competitiveness in the market. Some retail chains have developed their own brands, known as private labels, in partnership with small dairy processors. They keep their prices low, though the quality of their products is not as good as the branded products in the market. Private label companies have a large share in the European market. As the region is undergoing an economic downturn, people are willing to compromise on quality for price, thus increasing the market share of private labels. Product differentiation is low among the branded products as every company in the market offers a range of products with comparable nutritional inputs. This decreases the switching cost for the consumer, resulting in increased competition among industry players.

The new dietary trend of consuming milk outside home, i.e. in schools, on the sports field, and at the gymnasium is catching up. In many schools, milk is provided to children in order to make drinking milk a habit and here lies the opportunity for UHT milk. UHT milk accounts for a large portion of the total milk consumed in China and its share has been increasing. Growth in the urban population of China is the key reason for the growth of UHT milk in the country.

Europe had the largest share in the UHT milk market in 2012, but the market growth in Asia Pacific is expected to make it the global leader by 2019. The key domestic companies in some of the prominent UHT milk markets are Parmalat, Candia and Dairy Partners Americas. On the other hand, the global players include Nestle, Lactalis and Fonterra.

The report includes competitive landscape analysis to map the competitive position of companies based on per capita consumption and growth of the market in various regions. Company profiles are included at the end of the report, which cover company overview, product and services, financial overview and latest recent developments of the company.

Key points covered in the report

The report provides historic, present and forecasted market size, analysis, trend, share, and growth

The report segments the market on the basis of product, animal type and geography

The report covers geographic segmentation

North America
Europe
Asia Pacific
RoW
The report provides company profiles of some of the leading companies operating in the market
The report also provides porters five forces analysis of the market

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