Luggage and Leather Goods Retailing in Germany - Market Summary and Forecasts; Comprehensive overview of the market, consumer, and competitive context, with retail sales value and forecasts to 2019

Description:

Summary
Luggage and leather goods sales are expected to witness a healthy growth over the next five years, with the sales expected to grow at a CAGR of 4% during 2014-2019. Increasing fashion consciousness, increasing disposable incomes, and increasing demand for aesthetically attractive bags is driving the sales of luggage and leather goods in the country. Specialist retailers continue to be the most preferred channel, while sales through online channel is witnessing rapid growth.

Key Findings
- Luggage and leather goods sales accounted for a marginal share of the total retail sales in 2014 and the sales are expected to grow at a CAGR of 4% over the next five years
- Commanding a 45.6% share of the overall sales in the segment, specialist retailers dominate the luggage and leather goods market in Germany.
- Online is the fastest-growing channel in the luggage and leather goods category
- Retailers are using omni-channel strategies to build brand awareness and loyalty by offering more choice and convenience.

Synopsis
“Luggage and Leather Goods Retailing in Germany - Market Summary and Forecasts” is a detailed sector report providing a comprehensive analysis of the emerging trends, forecasts and opportunities to 2019.

What else does this report offer?
- A thorough analysis of consumer trends changing economic and population factors
- Both qualitative and quantitative insights and analysis of the shifting luggage and leather goods retail dynamics from 2009 to 2019
- Sales of luggage and leather goods through the following channels from 2009 to 2019: Department stores; other specialist retailers; online; hypermarkets, supermarkets and hard-discounters; value, variety stores and general merchandise retailers; other general and non-specialist direct retailers; cash and carries and warehouse clubs; duty free retailers; clothing, footwear, accessories and luxury goods specialists
- An overview of key luggage and leather goods retailers operating across Germany and their presence across distribution channels

Reasons To Buy
- Gain a comprehensive knowledge on luggage and leather goods sector in the German retail market and develop a competitive advantage from the start of your supply chain
- Investigate current and forecast behaviour trends in luggage and leather goods category to identify the best opportunities to exploit
- Analyze the recommended actions to align your marketing strategies with the crucial trends influencing the consumer behavior
- Understand the fastest growing categories including luggage and leather goods, with insights on performance across key channels from 2009, with forecasts until 2019
- Explore novel opportunities that will allow you to align your product offerings and strategies to meet
demand by analyzing the vital economic and population trends, key consumer and technology trends
influencing the luggage and leather goods market

- Analysis of key international and domestic players operating in the luggage and leather goods market - including store counts and revenues that give you a competitive edge - identify opportunities to improve your market share

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