Post Nuclear talks-Investment Opportunities in the Islamic state of Iran: Inflow of foreign investment and potential for investment opportunities.

Description: Iran has largely been a closed economy after the revolution which overthrew the Shah of Iran. The successive governments led by hardliners backed by the all-powerful Supreme leader Ayatollah Khomeini maintained their anti-western stance and kick started a nuclear program which has had the western nations, Israel and Saudi Arabia and several other nations on tenterhooks for the better part of two decades. In the recent elections the people after being tired of living in a country with high inflation, unemployment and low economic growth elected a leader with a pro-economic stance with a mandate to pull the economy out of the slumps due to the sanctions slapped on it after the nuclear program began.

Hassan Rouhani who was elected President started off by breaking the ice in the US-Iran dynamic. Iran then shocked the world by indicating that it would be willing to make changes to its nuclear program if sanctions could be lifted. This move was cheered around the world as Iran has one of the worlds largest oil and gas reserves but was not able to export mostly due to the sanctions imposed on it.

Tehran’s stock exchange lists 339 companies on its website with a combined market capitalization of $104.21 billion. The country has the second largest population in the Middle East and North Africa region, according to the World Bank, with 77 million people - three times the regional average. The stock market has the possibility of attracting attention as its relatively large and liquid and could be an interesting part of a Frontier fund. P/E (price-to-earnings) valuations ranging between 7 times and 11 times for many of these companies looks attractive and the market is ripe for investment.

Certain sectors in Iranian economy are in need of investment to reduce the dependence on agriculture and petrochemical based revenue stream. Sectors like Agriculture and food processing, Economic and Financial Infrastructure, Transportation, Construction, Manufacturing, Petroleum Mining, Energy and ICT presents a host of investment opportunities ready for the taking. This report on the outlook for lucrative investment areas reviews the potential future returns, technological advancements, regulations and market responses so as to provide a detailed but clear perspective on the potential implications for the growth prospects of these sectors for the next five years using past historical data and analysis.

Key questions that will be answered:

1) What are the high growth investments in Iran?
2) What kind of growth can these sectors see in the next five years?
3) With investments pouring in how will the Iranian stock market react and which companies stand to gain?
4) Is there a viable market for these goods and services?
5) Do any kinds of entry barriers exist?
6) How much can one invest in these sectors?
7) Financial analysis of expected returns?
8) Financial analysis and forecasts in these sectors?
9) What are the regulations in place?
10) What kinds of support in terms of SOPs are present in these sectors?

Who will benefit from this report?

SECTOR/INDUSTRY BENEFITS
Agriculture and food processing The companies involved in private agriculture and food processing can
learn from this report the areas they need to focus on and redirect their focus on the profitable ventures existing in the country.

Fisheries/Fish processing The investment opportunities existing in this sector are in fish processing and value addition, aquaculture, cold chain, construction of dry docks and boat building and several others.

Petroleum and Mining The Iranian mining industries are highly important as they contribute to a large chunk in the GDP. Minerals like silica, bentonite, ceramics etc. need investment for further growth.

Manufacturing The manufacturing sector is in its nascent stage with few exploited areas whereby unprocessed agricultural and petrochemical commodities have dominated major exports and Iran wants to change this trend by encouraging investment in other sectors.

Information, Communication and Technology The government is planning to utilize new technologies in new media to play an important role in transforming the country from a resource based to a skill based and technology based economy to revitalize the production structure.

Institutional investors, Private Equity firms, Traders Iran has shown a continuous uptick in the stock market. Europe and US markets are still recovering from the 2007 market crash, with the FIPP Act in place security of investments is protected by the government and investors stand to gain a lot by investing in the Iranian stock market.

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