Furniture and Floor Coverings Retailing in Mexico - Market Summary and Forecasts

Description:
Summary
Sales in the furniture and floor coverings segment totaled MXN91 billion in 2014 and are expected to reach MXN115 billion by 2019, growing at a CAGR of 4.9% during 2014-2019. Renovation activity is also set to boost the growth of sales. Home furniture and homewares retailers account for the majority of sales, at 72.8% of total sales in 2014. The furniture and floor coverings market is characterized by both domestic and foreign players. International retailers are expanding their offerings and presence in the country, which is helping furniture market sales growth. International retailers are offering delivery services and also offering to shop in local currency, thereby attracting new customers.

Key Findings
- Furniture is expected to remain the largest category, growing at a CAGR of 5.1% during the forecast period.
- Improving economic condition and a steady rise in the number of households is contributing to the growth in sales of furniture and floor coverings.
- Home furniture and homewares retailers account for 72.8% of the total sales of furniture and floor coverings.
- Sales through online channel are gaining momentum and are expected to grow at a CAGR of 15.0% during 2014-2019.

Synopsis
"Furniture and Floor Coverings Retailing in Mexico - Market Summary and Forecasts" is a detailed sector report providing a comprehensive analysis of the emerging trends, forecasts and opportunities to 2019.

What else does this report offer?
- A thorough analysis of consumer trends changing economic and population factors.
- Both qualitative and quantitative insights and analysis of the shifting furniture and floor coverings retail dynamics for floor coverings and furniture from 2009 to 2019.
- Sales of furniture and floor coverings products through the following channels from 2009 to 2019: Home furniture and homewares retailers; hypermarkets, supermarkets and hard-discounters; online; department stores; value, variety stores and general merchandise retailers; home improvement and gardening supplies retailers; other general and non-specialist direct retailers; cash and carries and warehouse clubs; other specialist retailers.
- An overview of key furniture and floor coverings retailers operating across Mexico and their presence across distribution channels.

Reasons To Buy
- Gain a comprehensive knowledge on furniture and floor coverings sector in the Mexican retail market and develop a competitive advantage from the start of your supply chain.
- Investigate current and forecast behavior trends in furniture and floor coverings category to identify the best opportunities to exploit.
- Analyze the recommended actions to align your marketing strategies with the crucial trends influencing the consumer behavior.
- Understand the fastest growing categories including floor coverings and furniture, with insights on performance across key channels from 2009, with forecasts until 2019.
- Explore novel opportunities that will allow you to align your product offerings and strategies to meet demand by analyzing the vital economic and population trends, key consumer and technology trends influencing the furniture and floor coverings market

- Analysis of key international and domestic players operating in the furniture and floor coverings market - including store counts and revenues that give you a competitive edge - identify opportunities to improve your market share

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