Food and Grocery Retailing in Australia - Market Summary and Forecasts:
Comprehensive overview of the market, consumer, and competitive context,
with retail sales value and forecasts to 2019

Description:
Summary
Food and grocery is by far the largest product sector in Australia in terms of share of total retail sales. This sector is expected to witness a CAGR of 3.4% over the forecast period to reach AUD171 billion by 2019. Rapid pace of urbanization, increasing disposable incomes and improving living standards is set to drive the demand for high quality food and grocery products thereby auguring well for the market.

Key Findings
- Improving living standards and burgeoning youth population is resulting in new consumption trends thereby increasing the per head expenditure on food and grocery.
- Unpackaged food segment is expected to be the most promising market during the forecast period, with a CAGR of 4.8% over the next five years.
- Private labels brands are gaining increasing adoption among the Australian consumers.
- Sales through online channel are expected to grow at a CAGR of 9.4% during 2014-2019

Synopsis
“Food and Grocery Retailing in Australia - Market Summary and Forecasts” is a detailed sector report providing a comprehensive analysis of the emerging trends, forecasts and opportunities to 2019.

What else does this report offer?
- A thorough analysis of consumer trends changing economic and population factors
- Both qualitative and quantitative insights and analysis of the shifting food and grocery retail dynamics for drinks, household products, packaged food, tobacco and unpackaged food from 2009 to 2019
- Sales of food and grocery products through the following channels from 2009 to 2019: Hypermarkets, supermarkets and hard-discounters; food and drinks specialists; convenience stores (including Independents) and gas stations; cash and carries and warehouse clubs; other general and non-specialist direct retailers; value, variety stores and general merchandise retailers; online; drug stores and health and beauty stores; vending machines; duty free retailers; department stores; other specialist retailers
- An overview of key food and grocery retailers operating across Australia and their presence across distribution channels

Reasons To Buy
- Gain a comprehensive knowledge on food and grocery sector in the Australian retail market and develop a competitive advantage from the start of your supply chain
- Investigate current and forecast behaviour trends in food and grocery category to identify the best opportunities to exploit
- Analyze the recommended actions to align your marketing strategies with the crucial trends influencing the consumer behavior
- Understand the fastest growing categories including drinks, household products, packaged food, unpackaged food and tobacco in the market, with insights on performance across key channels from 2009, with forecasts until 2019
- Explore novel opportunities that will allow you to align your product offerings and strategies to meet
demand by analyzing the vital economic and population trends, key consumer and technology trends influencing the food and grocery market

- Analysis of key international and domestic players operating in the food and grocery market - including store counts and revenues that give you a competitive edge - identify opportunities to improve your market share

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