Clothing and Footwear Retailing in South Africa- Market Summary and Forecasts; Comprehensive overview of the market, consumer, and competitive context, with retail sales value and forecasts to 2019

Description:

Summary
The share of the clothing sector in overall retail sales is set to reach 9.1% by 2019. Young and fashion-loving South Africans always want to look beautiful and attractive. This trend has favored the growth of fast fashion stores in this sector which offer clothes with new styles and designs at low prices. Increasing competition from department stores and online retailers has led to a surge in the mergers and acquisitions in footwear sector. Conversely, specialist retailers are increasing their product ranges and opting for multi-channel retail sales to withstand the completion.

Key Findings
- A wider choice of products, convenience, and the increasing penetration of smartphones is driving the sales of clothing and footwear through the online channel.
- Footwear sales are expected to grow at a CAGR of 3.1% during 2014-2019
- Clothing, footwear, accessories, and luxury goods specialists command the major share, accounting for 74.7% of total sales in the clothing sector followed by department stores.

Synopsis
“Clothing and Footwear Retailing in South Africa- Market Summary and Forecasts” is a detailed sector report providing a comprehensive analysis of the emerging trends, forecasts and opportunities to 2019.

What else does this report offer?
- A thorough analysis of consumer trends changing economic and population factors
- Both qualitative and quantitative insights and analysis of the shifting clothing and footwear retail dynamics for men’s clothing, women’s clothing, children’s clothing, men’s footwear, women’s footwear, and children’s footwear from 2009 to 2019
- Sales of clothing and footwear products through the following channels from 2009 to 2019: Clothing, footwear, accessories and luxury goods specialists; department stores; other specialist retailers; online; hypermarkets, supermarkets and hard-discounters; value, variety stores and general merchandise retailers; other general and non-specialist direct retailers; cash and carries and warehouse clubs and duty free retailers
- An overview of key clothing and footwear retailers operating across South Africa and their presence across distribution channels

Reasons To Buy
- Gain a comprehensive knowledge on clothing and footwear sector in the South Africa retail market and develop a competitive advantage from the start of your supply chain
- Investigate current and forecast behaviour trends in clothing and footwear category to identify the best opportunities to exploit
- Analyze the recommended actions to align your marketing strategies with the crucial trends influencing the consumer behavior
- Understand the fastest growing categories including menswear, womenswear, childrenswear, men’s footwear, women’s footwear and children’s footwear in the market, with insights on performance across key channels from 2009, with forecasts until 2019
- Explore novel opportunities that will allow you to align your product offerings and strategies to meet demand by analyzing the vital economic and population trends, key consumer and technology trends influencing the clothing and footwear market.

- Analysis of key international and domestic players operating in the clothing and footwear market - including store counts and revenues that give you a competitive edge - identify opportunities to improve your market share.

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