Fleet Management in South Africa

Description: How will the market for fleet management systems for commercial vehicles in South Africa evolve in 2016 and beyond? "Fleet Management in South Africa" is a comprehensive report covering the latest trends and developments in the dynamic telematics industry. The number of fleet management systems in active use in South Africa is forecasted to grow at a CAGR of 10.8 percent from 0.9 million units at the end of 2015 to 1.5 million by 2020. Get up to date with the latest information about vendors, products and markets.

This strategic research report provides you with 75 pages of unique business intelligence including 5 year industry forecasts and expert commentary on which to base your business decisions.

Highlights from this report:
- Insights from numerous interviews with market leading companies.
- New data on vehicle populations and commercial fleets in South Africa.
- Comprehensive overview of the fleet management value chain and key applications.
- In-depth analysis of market trends and key developments.
- Updated profiles of 22 aftermarket fleet management solution providers.
- Summary of OEM propositions from commercial vehicle brands.
- Market forecasts lasting until 2020

This report answers the following questions:
- How does the fleet management market in South Africa compare with other markets?
- What is the price level of South African fleet telematics solutions?
- Which are the leading domestic providers of aftermarket fleet management solutions?
- Which international fleet management providers are targeting the South African market?
- What hurdles are there for foreign players?
- What offerings are available from commercial vehicle OEMs?
- Will the FM industry consolidate further during 2016–2017?
- How will the commercial vehicle telematics industry evolve in the future?

Who should buy this report?

"Fleet Management in South Africa" is the foremost source of information about the commercial vehicle telematics and fleet management market in this region. Whether you are a telematics vendor, vehicle manufacturer, telecom operator, investor, consultant, or government agency, you will gain valuable insights from this in-depth research.

Contents:

Executive summary

1. Fleet management solutions
1.1 Fleet management infrastructure
1.1.1 Vehicle segment
1.1.2 GNSS segment
1.1.3 Network segment
1.1.4 Backoffice segment
1.2 Vehicle segment
1.2.1 Vehicle diagnostics and maintenance planning
1.2.2 Security tracking
1.3 Driver management
1.3.1 Driving data registration and analysis
1.3.2 Eco-driving schemes
1.3.3 Insurance risk management
1.4 Operations management
1.4.1 Routing and navigation
1.4.2 Transport management
1.4.3 Mobile workforce management
1.5 Regulatory compliance and reporting
1.5.1 Driver working hours, logbooks and tachographs
1.5.2 Electronic toll collection – e-toll and e-tags
1.5.3 SARS travel logbooks
1.5.4 Traffic fine management and demerit points – AARTO
1.5.5 Distracted driving
1.5.6 Special transports
1.6 Business models

2 Market forecasts and trends
2.1 Market analysis
2.1.1 The South African vehicle market
2.1.2 Fleet management installed base and unit shipments
2.1.3 Fleet management vendor market shares
2.1.4 Local market characteristics in South Africa
2.2 Market drivers and barriers
2.2.1 Macroeconomic environment
2.2.2 Regulatory environment
2.2.3 Competitive environment
2.2.4 Technology environment
2.3 Value chain analysis
2.3.1 Telematics industry players
2.3.2 Automotive industry players
2.3.3 Telecom industry players
2.3.4 IT industry players
2.4 Future industry trends

3 Company profiles
3.1 International aftermarket solution providers
3.1.1 DigiCore (Ctrack)
3.1.2 Geotab
3.1.3 MiX Telematics
3.1.4 Pointer Telocation
3.1.5 TomTom Telematics
3.2 Local aftermarket solution providers
3.2.1 ACM Track
3.2.2 Afritelematics
3.2.3 Altech Netstar
3.2.4 Autotrak
3.2.5 Autowatch Telematics (PFK Electronics)
3.2.6 Bidtrack (Bidvest Group)
3.2.7 Cartrack
3.2.8 Digit Vehicle Tracking (Digicell)
3.2.9 Global Telematics (Pointer SA)
3.2.10 GlobalTrack
3.2.11 Gosafe Tracking Solutions SA
3.2.12 GPS Tracking Solutions (Eqstra Fleet Management)
3.2.13 Key Telematics and partners
3.2.14 Mtrack (Electronic Tracking Systems)
3.2.15 Real Telematics
3.2.16 SmartSurv Wireless
3.2.17 Tracker Connect

Glossary

List of Figures

Figure 1.1: Fleet management infrastructure overview
Figure 1.2: Examples of FM device form factors
Figure 1.3: Data interfaces used by FM devices
Figure 1.4: Examples of peripherals connected to FM devices
Figure 1.5: Mobile operators and subscribers in South Africa (September 2015)
Figure 1.6: Example of FM backoffice segment
Figure 2.1: Commercial vehicles in use and new registrations (South Africa 2014)
Figure 2.2: FM shipments, active systems and penetration (South Africa 2015–2020)
Figure 2.3: Top 5 fleet management providers, by installed base (South Africa Q4-2015)
Figure 2.4: Financial data for telematics industry players (2015)
Figure 2.5: FM mergers and acquisitions (South Africa 2014–2015)
Figure 3.1: DigiCore's Android-based Ctrack On-The-Road (OTR) driver console
Figure 3.2: MiX Telematics' 7" MiX Rovi, Android-based MiX Rovi II and RIBAS devices
Figure 3.3: TomTom Telematics' WEBFLEET, LINK 510 and PRO 7250 driver terminal
Figure 3.4: Cartrack's Communicator portable fleet management device
Figure 3.5: Digit Vehicle Tracking fleet management backoffice interface

Ordering:
Order Online - http://www.researchandmarkets.com/reports/3517348/
Order by Fax - using the form below
Order by Post - print the order form below and send to
Research and Markets,
Guinness Centre,
Taylors Lane,
Dublin 8,
Ireland.
Fax Order Form
To place an order via fax simply print this form, fill in the information below and fax the completed form to 646-607-1907 (from USA) or +353-1-481-1716 (from Rest of World). If you have any questions please visit http://www.researchandmarkets.com/contact/

Order Information
Please verify that the product information is correct and select the format(s) you require.

<table>
<thead>
<tr>
<th>Product Name:</th>
<th>Fleet Management in South Africa</th>
</tr>
</thead>
<tbody>
<tr>
<td>Web Address:</td>
<td><a href="http://www.researchandmarkets.com/reports/3517348/">http://www.researchandmarkets.com/reports/3517348/</a></td>
</tr>
<tr>
<td>Office Code:</td>
<td>SC2G8V8J</td>
</tr>
</tbody>
</table>

Product Formats
Please select the product formats and quantity you require:

<table>
<thead>
<tr>
<th>Product Format</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electronic (PDF) - 1 - 5 Users</td>
<td>USD 1114</td>
</tr>
<tr>
<td>Electronic (PDF) - Enterprisewide</td>
<td>USD 2229</td>
</tr>
</tbody>
</table>

* The price quoted above is only valid for 30 days. Please submit your order within that time frame to avail of this price as all prices are subject to change.

Contact Information
Please enter all the information below in **BLOCK CAPITALS**

<table>
<thead>
<tr>
<th>Title:</th>
<th>Mr ☐</th>
<th>Mrs ☐</th>
<th>Dr ☐</th>
<th>Miss ☐</th>
<th>Ms ☐</th>
<th>Prof ☐</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Name:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Email Address: *</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Job Title:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Organisation:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Address:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Postal / Zip Code:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Country:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Phone Number:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fax Number:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Please refrain from using free email accounts when ordering (e.g. Yahoo, Hotmail, AOL)
Payment Information

Please indicate the payment method you would like to use by selecting the appropriate box.

☐ Pay by credit card: You will receive an email with a link to a secure webpage to enter your credit card details.

☐ Pay by check: Please post the check, accompanied by this form, to:
Research and Markets,
Guinness Center,
Taylors Lane,
Dublin 8,
Ireland.

☐ Pay by wire transfer: Please transfer funds to:
Account number 833 130 83
Sort code 98-53-30
Swift code ULSBIE2D
IBAN number IE78ULSB98533083313083
Bank Address Ulster Bank,
27-35 Main Street,
Blackrock,
Co. Dublin,
Ireland.

If you have a Marketing Code please enter it below:

Marketing Code: ____________________________

Please note that by ordering from Research and Markets you are agreeing to our Terms and Conditions at http://www.researchandmarkets.com/info/terms.asp

Please fax this form to:
(646) 607-1907 or (646) 964-6609 - From USA
+353-1-481-1716 or +353-1-653-1571 - From Rest of World