Execution Excellence. Making Strategy Work Using the Balanced Scorecard

Description:

Praise for EXECUTION EXCELLENCE

"Execution Excellence is a very clear roadmap for any manager serious about improving performance with a team. Sanjiv has decades of experience solving problems with real-world companies and the challenges they face. This is a superb summary of his learning, communicated in concise, specific and easy to understand steps. I highly recommend it."
RON SANDERS, President, Warner Bros. Worldwide Home Entertainment

"This book is full of sensible, practical advice on how to improve your business using the powerful tools of the Balanced Scorecard. Businesses of all types can see how to achieve their goals more effectively and quickly if they adopt the techniques shown here. Read and prosper!"
JON MOULTON, Founder and Managing Partner, Better Capital

"Sanjiv certainly did not disappoint. The book is certainly a compendium of incredible experience he has had as a Consultant in different circumstances. It makes for extremely interesting reading. It is full of substance with practical and implementable suggestions and explains in an incredibly simple and straight forward manner how a tool like the Balance Scorecard can help in terms of framing and implementing business strategy in today's complex and multi dimensional business world."
AKHIL GUPTA, Vice Chairman, Bharti Enterprises

"If you ever wondered how great generals manage their troops, this is your chance. Sanjiv is the general when it comes to implementing the BSC, having seen him in board rooms. If you are passionate about execution, then this is your back pocket guide. If you want more, read between the lines."
SALEH LOOTAH, Chairman, Ssl Holdings, Former Board Member, Dubai Islamic Bank

"Sanjiv's thirty year experience in helping firms drive enterprise and individual performance, and bringing alignment between these components comes clearly through in this book. The insights are practical, global, and across industry sectors. A must read!"
LEENA NAIK, Chief Hr Officer, Unilever

Contents:

Preface xv
Acknowledgments xvii
I THE REALWORLD OF STRATEGY 1
1 The Global Business Environment in Today's Flat World: News Flows Faster than Water! 3
So Where Do We Go from Here? 5
What Does That Mean? 5
2 The Evolving Role of Strategy: Is Strategy Dead? 7
Blue–Sky Strategy 8
Back–to–Basics Strategy 8
3 Strategy Formulation: Building a Strategy that Works 11
External Assessment 12
Internal Assessment 12
4 Strategy Execution: It’s All About the Implementation 17
5 The Business Planning Process: Don’t Let the Process Overrun You 19

Ownership 21

II INTRODUCING THE BALANCED SCORECARD 23
6 Introducing the Balanced Scorecard: Circa 1992 and Still Going Strong 25
   History 25
   Basic BSC Framework 26
   Design 29
   Implementation 30
   Cascades 30
   Individual BSC 30
   Using the BSC to Formulate Strategy 31
7 Challenges in Implementing the Balanced Scorecard Successfully: Time to Put on a Helmet! 33
   General Challenges 33
   Design Challenges 35
   Implementation Challenges 37

III CHALLENGES IN BALANCED SCORECARD DESIGN 41
8 Designing the Strategy Map: Keep It Lite 43
   Introduction 43
   Design Methodology 44
   Strategy Map Design Components 45
   Impact of Industry Customization and Support Functions on Strategy Map Design 49
   Strategy Map Design for Nonprofit and Government Organizations 52
   The Concept of the Linkage Model 52
   Designing a Lite Version of a Strategy Map for Board Reporting: Strategic Themes 54
9 Defining Objectives: The Wordsmith’s Challenge 55
   The Bad Way 55
   The Good Way 56
   Customer Objectives 58
10 Picking Owners: Four Executives Don’t Run a Company 61
   Owning the Formulation 61
   Owning the Execution 62
<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Introduction</td>
<td>99</td>
</tr>
<tr>
<td>The Right Way</td>
<td>100</td>
</tr>
<tr>
<td>Measures</td>
<td>101</td>
</tr>
<tr>
<td>Cascading Weights and Measures</td>
<td>102</td>
</tr>
<tr>
<td>Bands</td>
<td>103</td>
</tr>
<tr>
<td>IV CHALLENGES IN IMPLEMENTATION</td>
<td>105</td>
</tr>
<tr>
<td>17 Selecting the Right Balanced Scorecard Coordinator: Not the Audit Team, Please!</td>
<td>107</td>
</tr>
<tr>
<td>Introduction</td>
<td>107</td>
</tr>
<tr>
<td>The BSC Coordinator</td>
<td>108</td>
</tr>
<tr>
<td>Cascade Coordinators</td>
<td>113</td>
</tr>
<tr>
<td>18 Get Ready for the First Reporting: Sixty Days to Lift-Off</td>
<td>115</td>
</tr>
<tr>
<td>Introduction</td>
<td>115</td>
</tr>
<tr>
<td>Timelines</td>
<td>115</td>
</tr>
<tr>
<td>The Accuracy of a Measure</td>
<td>118</td>
</tr>
<tr>
<td>You Missed the Start of the Year</td>
<td>118</td>
</tr>
<tr>
<td>19 How Should the First Meeting Run? And How Frequently?</td>
<td>121</td>
</tr>
<tr>
<td>Introduction</td>
<td>121</td>
</tr>
<tr>
<td>Deck Pre-distribution</td>
<td>122</td>
</tr>
<tr>
<td>BSC Coordinator's Role</td>
<td>123</td>
</tr>
<tr>
<td>The Discussion</td>
<td>124</td>
</tr>
<tr>
<td>The Discussion on Initiatives</td>
<td>126</td>
</tr>
<tr>
<td>Meeting Closure</td>
<td>128</td>
</tr>
<tr>
<td>What about the Cascade Scorecard Meetings?</td>
<td>128</td>
</tr>
<tr>
<td>Conclusion</td>
<td>128</td>
</tr>
<tr>
<td>20 What About Scorecard Automation? Mobile and Dynamic Scorecards</td>
<td>129</td>
</tr>
<tr>
<td>Introduction</td>
<td>129</td>
</tr>
<tr>
<td>The Excuse to Automate</td>
<td>129</td>
</tr>
<tr>
<td>When to Automate</td>
<td>130</td>
</tr>
<tr>
<td>Components of BSC Automation</td>
<td>131</td>
</tr>
<tr>
<td>The Automation Process: The Data Challenge</td>
<td>132</td>
</tr>
<tr>
<td>Benefits of BSC Automation</td>
<td>133</td>
</tr>
<tr>
<td>21 What Happens After a Meeting? Making Sure the Traction Lasts the Whole Month</td>
<td>135</td>
</tr>
</tbody>
</table>
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