Comprehensive Guide to Economic Damages - Fourth Edition

Description: The Comprehensive Guide to Economic Damages, Fourth Edition (formerly The Comprehensive Guide to Lost Profits and Other Commercial Damages), edited by Nancy J. Fannon and Jonathan Dunitz, bridges the gap between the economics in damages cases and what the courts say about the calculations and evidentiary requirements. It provides a deep and rich resource, found nowhere else, for financial experts and attorneys seeking guidance on damage calculations.

Written from the perspectives of financial experts and attorneys, it blends the financial expert's mastery of accepted methods and procedures with the attorney's expertise in legal issues while providing in-depth analysis and interpretation of the continually expanding body of case law. It describes the different types of damages and how to calculate them, while presenting the problems that may arise and how stakeholders can address them. With each successive edition of this guide, the authors and editors have drilled deeper on the existing chapters and broadened the scope of damages topics covered. With nearly 1300 pages containing 39 chapters and over 240 court case digests, the guide provides the most comprehensive analysis of any damages text available.

Fannon and Dunitz's Comprehensive Guide to Economic Damages, Fourth Edition is a major addition to the common body of knowledge in commercial damage measurement. Their analysis is comprehensive and thorough and provides a firm foundation for a practitioner's application to specific cases and reports. (P. Dermot O'Neill, CPA, ABV, CFF, CVA, MAFF, ABAR, Glen Mills, Pennsylvania).

Fannon and Dunitz's Comprehensive Guide to Economic Damages brings together some of the best thinking of lawyers and accounting and valuation experts on issues that permeate every lost profits, financial and valuation case. It should be on the bookshelf and within easy reach of every trial lawyer who handles these complex cases. (Wilbur A. Glahn, III, Director, Chair, Business Litigation Practice Group McLane Law Firm, Manchester, New Hampshire).

This treatise addresses virtually every financial and legal aspect of all types of damage cases. Written by top-notch professionals in their respective fields of damage litigation, this book is a valuable resource for any expert or attorney dealing with damages issues. (Shannon Pratt, CFA, ARM, ABAR, FASA, MCBA, CM&AA, CEO Shannon Pratt Valuations, Inc., Portland, Oregon).

Highlights of the new edition include:

A knowledge base that will allow for a better working relationship between a financial expert and the attorney. Experts are most beneficial to attorneys when they're well-informed about damage remedies and the context in which they are calculated. When an expert is more knowledgeable, he or she can be more valuable to the attorney in terms of the various options for remedies, given a particular context.

Comprehensive materials on a variety of damages measures. This new edition includes measurements on lost profits or value, intellectual property damages, other commercial damages, and personal injury, and wrongful termination.

In-depth analysis. This resource includes comprehensive analysis of motions to exclude experts and a review of the concept of reasonable certainty, based on significant research on the topic.

With nine new chapters in Volume One from 14 new contributors and analysis of 100 additional court cases in Volume Two, this much-expanded guide is about financial evidence: how to gather it, interpret it, and tell its story in a lawsuit or litigation setting. Among other topics, new chapters address compensation forfeiture, fraudulent transfer, the use of surveys in trademark litigation, personal injury and wrongful termination, the use of statistics in damages claims, and the use of event studies in securities litigation.

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