Use of Terms and Conditions in Purchase Agreements

Description: Gain an understanding of how to draft, revise and negotiate key contract terms that can positively impact your business operations.

This informative topic will discuss various provisions commonly found in the terms and conditions of agreements for the purchase and sale of goods. How many times do you get boilerplate agreements without truly reading the small print? When is small print even acceptable? What do these terms and conditions mean? How do I go about negotiating the terms? Do they really matter? Receive a helpful explanation of these terms so that you are in a better position to draft, revise and negotiate key contract terms that can impact your business operations.

You will have a better understanding of the importance of the terms and conditions and why reading the small print is critical.

Learning Objectives

- You will be able to discuss warranty provisions.
- You will be able to review remedies and limitations on liability and damages.
- You will be able to explain dispute resolution/recovery of costs.
- You will be able to identify merger clauses.

Contents:

- Warranty Provisions
- Warranty Disclaimers
- Remedies and Limitations on Liability and Damages
- Indemnification
- Risk of Loss
- Compliance With Laws
- Termination Clauses
- Dispute Resolution/Recovery of Costs
- Governing Law
- Merger Clauses

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