Direct Power Purchase Agreements in India - 2016

Description: Some trivial and yet complex questions associate with open access mechanism which needs to addressed through a pan India study which should prove to be a path finding guide for the project developers as well buyers to felicitate the same. The pinnacle interest for the developers is to learn about as to why only renewable players are reaping benefits of direct power purchase agreements and why not the thermal power producers under independent and captive category enjoy the same? Queries like these and many more demanded an in-depth research to unearth the very reason as to why essentially open access is fast gaining popularity in India, which transformed into the research base for the report for enincon consulting llp.

Though an evident fact that India's addition in the rate of renewable capacity additions have improved by leaps especially in the solar segment as indeed the “sun is shining” for entire value chain players given the impetus received from GoI for having the target to set 165 GW of RE capacity and 100 GW of solar power plants in the country by 2022. Having even achieved 50 – 60% capacity of the planned values there would be huge quantum of power available up for sale, given the precarious situation of the finances of the discoms the project developers deem the “direct power purchase agreements” more fit in order to wish away with risks associated with long-term agreements with discoms. The another advantage in lieu with the third-party power purchase agreements is degree of revenue discovered for developers as against with Feed-in-Tariff (FiT) mechanism model.

Key Queries Resolved:

- Which state has least regulatory barriers or least cross-subsidy surcharge (CSS) applicable to bulk buyers
- Whether the tariff discovered in third-party power sales agreements sustainable for long-term i.e. for a period of 10-15 years?
- What are the various power procurement models which shall be most beneficial given the current regulatory paradigm and policy environment in India?
- Why only renewable players are reaping benefits of direct power purchase agreements and why not the thermal power producers under independent and captive category enjoy the same?
- Which region is most suitable for affecting the direct power purchase agreements having the largest cluster of industries, corporates and bulk consumers?

USPs associated with the report are as follows:

- First hand sector knowledge and inputs
- Primary research inputs from F2F interviews with domain experts
- Experts insights and market reviews taken into consideration
- Validated data and analysis
- Opportunity mapping and market sizing
- Germinates from minds that think fresh to evolve path finding guide for all stake holders through quality information and analysis
- Free query handling and analyst support for three months from the date of report procurement

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