**Business Valuation Update Yearbook 2017**

**Description:**
In the business valuation profession, ideas and methods and approaches continually evolve, making it imperative to stay current with the most innovative approaches and techniques, court decisions, and regulatory and professional standards. BVR has you covered with the Business Valuation Update Yearbook 2017. This newest edition from the publishers of Business Valuation Update covers the year’s most groundbreaking and thought-provoking advancements in business valuation including IRC Sec. 2704, DLOM, cost of capital, and more. This critical desktop reference keeps you ahead of your peers with on-the-ground reporting from valuation experts, thought-leaders, and an editorial team. The Yearbook is divided into six easy to maneuver sections:

Section I. Business Valuation Approaches, Methods, and Entity-Specific Issues: This section covers the latest industry news as well as the most discussed and most controversial business valuation topics that arose over the past year. Make sure you're in-the-know on topics such as the debate over DLOM, cost of capital determinations, and IRC Sec. 2704. Other articles of note deal with damages, ESOPs, internet domain valuation, economic obsolescence, and determining reasonable compensation.

Section II. Industry-Specific Valuation: These chapters include coverage on a challenge to traditional thinking with regard to valuing hotels, methods and techniques to use to value businesses in the emerging cannabis industry, new approaches to valuation within the healthcare industry, and discussion on the particular valuation aspects of specific industries, including accounting firms, oil and gas, franchises, architectural/engineering firms, veterinary practices, and wealth management firms.

Section III. From the Courtroom: Litigation is an important and growing area for many valuation practices. Get vital tips on expert depositions, pitfalls for expert witnesses, issues in tax valuation, and more.

Section IV. Business Valuation Profession and Practice Management: Get insights you can put into action regarding valuation firm performance and practice development. This section includes a recap of developments in the valuation profession, results from BVR’s firm economics survey, and several interviews with leading practitioners.

Section V. Reviews of Data Sources and New Books: Do you know which publications and resources you should put to use in your firm? This section includes an in-depth review of The Valuation Handbook - Guide to Cost of Capital, tips to utilize the new features in Pratt's Stats to improve your search for comparable private transactions, and reviews of several new business valuation practice books.

Section VI. Data: This important section is an amalgamation of the monthly cost of capital data presented in tabular and chart form.

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