Industry Spotlight on Ordnance and Accessories

Description:

Industry Spotlight is an ideal source of competitive intelligence on every sector of the US economy. This annual reference features selected items from the balance sheet and income statement information of corporate tax returns filed with the US Internal Revenue Service by companies in this IRS Industry Code. Seventeen key financial ratios are also included.

Two pages are presented for each of eleven different size classes based on total assets so that you can see exactly what the competition's books look like.

Information for profitable companies is shown side by side with that for unprofitable firms to aid in comparison.

Balance sheet items include: total assets, cash, accounts receivable, inventory and accounts payable.

Income statement values include: receipts, cost of goods sold, salaries and wages, employee benefit expense, officer compensation, bad debts, rent expense, interest expense as well as net income.

Financial ratios include: inventory to sales turnover, inventory to costs turnover, gross margin, net margin, days accounts receivable outstanding, days payable, days working capital, days inventory, effective tax rate and tax credit use.

Definitions and guides to interpreting the ratios are also given.

Contents:

1. Preface
2. All companies within the industry
3. All profitable companies within the industry
4. All unprofitable companies within the industry
5. Profitable companies - assets of less than $100,000
   5.1 Unprofitable companies - assets of less than $100,000
6. Profitable companies - assets $100,000 - $249,999
   6.1 Unprofitable companies - assets $100,000 - $249,999
7. Profitable companies - assets $250,000 - $499,999
   7.1 Unprofitable companies - assets $250,000 - $499,999
8. Profitable companies - assets $500,000 - $999,999
   8.1 Unprofitable companies - assets $500,000 - $999,999
9. Profitable companies - assets $1 million to $5 million
   9.1 Unprofitable companies - assets $1 million to $5 million
10. Profitable companies - assets $5 million to $10 million
10.1 Unprofitable companies - assets $5 million to $10 million
11. Profitable companies - assets $10 million to $25 million
11.1 Unprofitable companies - assets $10 million to $25 million
12. Profitable companies - assets $25 million to $50 million
12.1 Unprofitable companies - assets $25 million to $50 million

13. Profitable companies - assets $50 million to $100 million
13.1 Unprofitable companies - assets $50 million to $100 million

14. Profitable companies - assets $100 million to $250 million
14.1 Unprofitable companies - assets $100 million to $250 million

15. Profitable companies - assets $250 million or more
15.1 Unprofitable companies - assets $250 million or more

16. Definitions and Interpretations

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