Issues, Trends and Challenges Facing the Food and Drink Industry – Forecasts to 2014

Description: This report explores the global food and drink market in today’s challenging climate with analysis of trends and conditions expected to influence sales value and volume growth over the next five years.

Inevitably, the global economic downturn that made an impact in 2008 is covered in the report. The credit crunch/recession will continue to rage in many countries throughout 2009, and is expected to influence consumer purchasing habits, food and drink sales and innovation over the next 12 to 18 months at least.

This report considers food and drink NPD and other vital branding, marketing and sales strategies in the context of the following challenges, issues and trends expected to influence over the next five years:

1. Climate change
2. Global economic downturn
3. Obesity and diet-related illnesses
4. Food safety and consumer trust
5. Evolving consumer demands influencing NPD: the simplicity trend

Aims of the report
The primary objective of this report is to provide a snapshot of the current issues, trends and challenges in the global food and drink market and to offer the reader our analysis of likely implications each issue will have on new product development and marketing.

Our investigation of the current market has helped us provide forecasts and predictions for trends, challenges and influences on the horizon to 2014 based on primary and secondary research.

The report analyses growth strategies implemented by multinationals and smaller players that can be used as a starting point for future strategy development. NPD in key markets including Europe, North America and Asia is investigated to provide insight into competitor activity, best-practice growth strategies and potential opportunities for innovation. We have analysed a selection of the major challenges/issues and trends in order to better understand the future direction of the food and drink market.

Following the introductory first chapter, Chapter 2 begins the report identifying climate change as a major issue facing the industry.

‘Food miles’ was a poignant catchphrase in the food and drink industry three or four years ago, but in 2009 consumers perceive the environment as a more far-reaching issue. Food miles are a part of, but not the whole problem. This chapter brings the issue of climate change and its impact on the food industry up-to-date, looking at the focus on carbon footprints and NPD and marketing around this issue.

Companies mentioned include Tesco, PepsiCo, Aurora, Walkers, Innocent, Wal-Mart, Casino, Pudding Lane.

Chapter 3 Global credit crunch
No two recessions are the same so companies that are reviewing past activity and making direct comparisons, i.e. between the 1990s and now, will find it difficult to make assumptions. Forward-thinking functional companies are already planning for the recovery, as well as how to deal with the inevitable decrease in frequency of purchase of more premium products during the recession.

This chapter looks at case examples of companies struggling to market product lines in this downturn (eg, the UK withdrawal of Nestlé’s functional smoothie range, Boosted), discusses key issues such as the lack of consumer confidence and looks at regional prospects for 2009, private label and fluctuating raw material prices.

The chapter also looks at brand strategies bucking the trend and proving succesful in the downturn.

Companies mentioned include Nestlé, Fonterra, Ajinomoto, LDC, Lännen Tehtaat, Innocent, Natra, Super de
Chapter 4 Obesity and diet-related illness
This chapter considers recent moves by the food and drink industry, government interventions, and industry-wide strategies that are likely to become more commonplace over the next five years in relation to diet-related illness and obesity. Topics covered include: government intervention, ‘fat tax’, and nutrition labelling.

The chapter concludes by providing diet-related food and drink market value forecasts for US and Europe, from 2008 to 2014.

Chapter 5 Food safety
Globalisation of the food and drink industry has led to a rising number of international recalls and outbreaks as the food supply chain grows longer and longer. At the other end of the scale, there are ongoing concerns of the possibility of bioterrorism and economic/chemical terrorism that would have a huge impact on food safety on a global scale. On a smaller scale, however, local food is not without its food safety challenges. This chapter reviews recent food safety issues and suggests how companies can be best-placed to tackle this potential issue.

Companies mentioned include KFC, Taco Bell, Pizza Hut, Long John Silver’s and A&W (all owned by Yum! Brands Inc.), Britvic, Coca-Cola, PepsiCo.

Chapter 6 Evolving consumer demands: Focus on simplicity
The food and drink industry must strive to keep up with consumers’ changing needs, shopping and purchasing patterns and spending habits. Reflecting the major challenges and issues highlighted in this report (climate change, the global economic downturn, weight management and food safety), we predict ‘simplicity’ to be a hugely influential trend for branding, marketing and NPD strategies to 2014.

Simplicity will be a major trend in the food and drink market over the next year because consumers are looking for brands that have been stripped back to basics and that will offer real, genuine and honest values.

This chapter looks at the drivers of brand simplicity, and offers suggestions for how manufacturers and retailers can achieve it. It also reviews the simplicity trend in food and drink packaging.

Contents:
Chapter 1 Introduction
   Report introduction
   Report methodology
   Aims of the report
   About the author

Chapter 2 Climate change (food miles, carbon footprints, going local)
   Introduction to ‘environmental’ terms used in this chapter
   Issue overview
   Food miles
   Carbon footprints
   Carbon labelling
   Challenges for the carbon label
   Brand leaders
   Implications for future NPD
   Climate change and your marketing strategy

Chapter 3 The global credit crunch
   Introduction
   Issue overview
   Lack of consumer confidence
   Regional economic prospects for 2009
   Fluctuating raw material prices
   Brand leaders
   Private label
   Implications for future NPD
   Worldwide economic expectations for 2009
   Africa and Middle East
   Asia Pacific and Australasia
Eastern Europe
Latin America
North America
Western Europe

Chapter 4 Obesity and diet-related illness
Introduction
Childhood obesity: the ticking time bomb
Issue overview
Government intervention
Fat tax
Nutrition labelling
Brand leaders
Implications for future NPD
Future forecasts

Chapter 5 Food safety
Introduction
Issue overview
Peanut scare in the US
Implications for future NPD

Chapter 6 Evolving consumer demands: Focus on simplicity
Introduction
Trend overview
Manufacturers’ steps towards the simplicity trend
Retailers’ steps towards the simplicity trend
The simplicity trend in food and drink packaging
Brand leaders
Implications for future NPD
Evolving consumer demands and your marketing strategy

List of figures
Figure 1: Pudding Lane in Australia has invested in reducing its carbon footprint to beat the food miles issue

List of tables
Table 1: Diet-related food and drink market value forecasts, 2008-2014 (US$bn and %)
Table 2: Drivers of brand simplicity

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